# Norman Sas - Tudor Games (1948 - 1988)

In July of 1948, a 23-year-old Norman Sas took over Tudor Metal Products from his father. Founded in 1928 by Elmer Sas, the Brooklyn-based company's major products at the time were metal toys and toy instruments.

At the 1949 Toy Fair, Norman debuted the game that would forever etch Tudor's name into the world of toys - Electric Football.

The game would become Tudor's flagship toy. And in a scenario Norman could never imagine in 1949, his new invention would eventually go on to be the top money earning item for the NFL.

# JULY, 1948-PLAYTHINGS

# TOY NEWS AND NEW TOYS



# TUDOR METAL PRODUCTS ANNOUNCES NEW OFFICERS

in charge of production at the Tudor in charge of production at the Tudor tory is a mechanical engineer and a dutate of the Massachusetts Institute of



# 1949 TUDOR TRU-ACTION No. 500





This new Tudor game is designed to en-able game fans to play a football game right in their own living room. The players actually môve up and down the field and line plays can be run from any formation. The game operates under 110 volts-AC and Mr. Tonole says that it is listed by the Underwriters' Laboratories.



Tudor completely sold out their Electric Football line in 1949. And under Norman's guidance, Tudor Electric Football became an under-the-tree staple during the 1950s, being featured in numerous "Best Toy" magazine and newspaper articles.

By the late 1950s, Tudor Electric Football was advertised as an "Educator Approved Prestige Toy," and popular enough to be offered as a "Lay-Away" item by toy retailers throughout the country.







AGAIN TUDOR ELECTRIC FOOTBALL GAMES!
At Christmas the demand for these true-to-life football games far exceeded our supplies. Now we have received a new shipment. Still the same price. \$5.98







In the 1960s, the true "Golden Age" of the toy industry, Tudor Electric Football became a fixture in the Christmas catalogs of major retailers like Montgomery Ward.

And not only was Electric Football a Christmas catalog staple, it was usually featured as the main item on a beautifully designed full-color page of sports games.

(Color pages were expensive to print at the time - retailers were picky about which items warranted color.)

Norman expanded Tudor's line of games to other sports (baseball, hockey, racing, and even track and field). Often there were multiple Tudor games offered on a single full-color page. The 1965 First Distributors Co. Christmas catalog included an entire color page of Tudor s games (below).





# NFL joins TUDOR's Champions--Watch'em go!

tador NFL



### **NEW NFL TEAMS IN OFFICIAL UNIFORMS!**

All 16 NFL Teams will be available.

Consumer may order favorite teams in both light and dark jerseys.



the 1980s, the true "Golden Ada





# NFL ELECTRIC FOOTBALL

32x18-inch vibrating gridiron. Game includes all key plays of NFL teams, two 3-D teams.

\$999

Now you can put your Monday morning quarter-backing into practice, manage two NFL teams in official, numbered uniforms. Ends, tackles, guards, offensive and defensive backs are posed in 3-D, plus 2 quarterbacks that kick, pass, and run. All steel game board has automatic timer, grandstand with scoreboard, yard and down markers, 6 felt footballs. UL listed, 110-120-v., 60-c., AC.

79 N 6551L-Shipping weight 8 pounds. . . . \$9,99





Sears uses Tudor's NFL game in its Christmas advertising.



In a move that almost 60 years on can only be described as visionary, Norman signed a licensing agreement with the NFL in 1967. Tudor then began selling officially licensed NFL Electric Football games - with miniature painted NFL teams - through Sears and Montgomery Ward. Tudor even made individual NFL teams available by mail. (It was a boy's rite of passage to send a \$1.50 to 176 Johnson Street in Brooklyn.)

The games and teams were an immediate hit, with Tudor becoming one of NFL Properties most important licensees.

Tudor then designed a special Super Bowl model for Sears in 1969, recreating in miniature the game where Joe Namath and the upstart AFL Jets beat the Baltimore Colts.

It would be one of the most important pro football games ever played, as the AFL finally achieved parity with the NFL.

And Tudor recreated the event in a toy, right down to the detailed markings that were on the actual field in Miami. Sears sold out of its new Super Bowl model long before Christmas morning.

The game was such a success that it earned Tudor its first Sears Symbol of Excellence Award. This was a much coveted honor that meant Sears viewed Tudor as a major toy manufacturer, as vital to Sears as Mattel, Hasbro, and Ideal.





Tudor was well represented in the Ward Christmas catalog (above) and in Sears' Christmas advertising (left).

Below: Christmas morning 1968 - Tudor and











Tudor's Electric Football success continued into the 1970s. Ward was so impressed by Tudor's Super Bowl model that it asked for its own "special" NFL game. So Tudor created a Ward-specific game with an oversized grandstand and three NFL teams.

Tudor went on to win four consecutive Excellence Awards from Sears. NFL Commissioner Pete Rozelle was an attendee when Tudor and Norman received these awards, because at the time, Tudor NFL Electric Football was NFL Properties' top money making item. (NFL Properties revealed this amazing fact in a 1971 Sports IIlustrated article - see below.)



# SHOPWALK



# **Tudor Wins 2nd Sears** 'Symbol of Excellence'





Norman Sas (center) with NFL Commissioner Pete Rozelle in 1973, accepting Tudor's Sears Award of Excellence.

This vaunted position within the NFL was something no other toy maker of any size - had ever achieved.

Tudor completely dominated sports action game market in the mid-1970s, earning full-feature Electric Football pages in Sears, Ward, and JC Penney. By 1976, after an oil crisis and an economic recession, Tudor not only survived, but now had the sports action game category pretty much to itself. Longtime competitors Gotham and Munro were bankrupt, while Coleco had shifted its focus to electronic game consoles (Telstar).

Thanks to Norman's steady hand, 1977 was a banner year for Tudor. They completely sold out their redesigned Super Bowl game, and won another Sears Excellence Award (No. 5). In early 1978, Playthings interviewed Norman about Tudor hitting its 50th year in the toy industry. An upbeat Norman finished the interview by saying that "electronic games are not for us."

Unfortunately, 1978 would be the year that electronic games, especially hand-held ones, would change the toy industry forever. By the end of the Mattel's Electronic Football game would beep and whistle its way to being biggest selling item in toy history. In what seemed the blink of an eye, Tudor Electric Football had become "old-fashioned."

# 1974 Christmas Catalogs





Playthings 1978

# Tudor Games hitting 50 and looking ahead

The firm has been a leader ction sport game category for m

On the positive side of things, Tudor was the only company left making Electric Football games. But by the end of 1979, Tudor was selling its own Electronic Football game to compete with Mattel - and about a dozen other hand-held Electronic Football games.

Sales of NFL Electric Football games declined as the 1980s began. It wasn't much of a secret as to why Electric Football was struggling. The toy world had been entirely overtaken by electronic games, with the very expensive Atari 2600 and Mattel Intellivision models being surprising best-sellers.

Norman knew that Tudor had to move in a different direction. In 1983, with the help of NFL Properties Mike Gaines, Tudor began selling a line of soft-bodied NFL mascots called Huddles. The Huddles became a hit, and were often featured in Christmas catalogs - more prominently than Electric Football. Incredibly, by 1985, Tudor again sat at the top of the NFL Properties earnings list, thanks to the Huddles.

The success of the Huddles, which was helped by the Cabbage Patch doll craze, kept Tudor going in the mid-1980s. Yet Norman began to feel that the time had come to hang up his cleats. So in 1988, Tudor's 60<sup>th</sup> year of existence, Norman sold the company to Superior Toys of Chicago.

"It was time to go," Norman recalled in an interview. "Nothing lasts forever."

It could be argued that 40 years in the toy business comes pretty close.

## Tudor NFL Electronic Football





1984 Ward

# Logos mean big bucks for NFL

(Continued from Page C-6)

inception 13 years ago under Commissioner Pete Rozelle.

While NFL Charities remains the lone institution of its kind in professional sports, other leagues now have ventures along the lines of NFL Properties. NFL Properties,

or an.

And, while quality control remains possibly its most important aspect, the goal habeen re-stated slightly for a more all-encompassing theme. "Our No. 1 objective," say Rusty Martin, NFLP's director of club opera

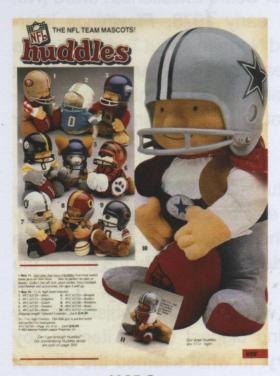
are aireasy licensed. The hottest current item is a line of Huddles, the brainchild of NFLP's Mike Gaines. Huddles are described as "whimsical tem mascot characters that add spirit and entertainment to NFL games." They appeal marity to children and have such names as

They may be corny. But they are also profitable. Not only can you see these character racing up and down the sidelines on Sun days, but now you can buy Huddle dolls for your children and dress them in Huddle ap

formation. Included in the packet is a lettfrom the team's president, a decal, leagschedule, a helmet map that shows all NF franchises and a montage of top players of

Along that line, NFLP also has develop the NFL SuperPro Club. It costs \$7 to joi and a member gets a membership certifica signed by Rozelle, a calendar, posterbo

The success of NFL Properties led Rozelle's idea to create NFL Charities. T NFL was making millions it never had cou ed on, even as it promoted itself in suctors: the manner that one out of every



1985 Sears



December 28, 1977

Mr. Norman A. Sas, President Tudor Games, Inc. 176 Johnson Street Brooklyn, N.Y. 11201

Dear Norm:

Following is a summary of your official service with TMA:

Member of the board of directors:

Two terms; 1956 thru 1958 and 1962 thru 1964

Vice President:

1964

Treasurer:

1958

Assistant Treasurer:

1957 and 1963

Chairman, Safety Standards Committee:

1956

Chairman, Membership Committee:

1957

Chairman, Annual & Summer Meeting Committee:

Chairman, Tariff & Trade Relations Committee:

1962 thru 1964

Please let me know if you require any other information.

Sincerely,

Walter W. Armatys Executive Director

200 FIFTH AVENUE/NEW YORK, N.Y. 10010/PHONE (212) 675-1141



WWA:fj

















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Gilbert G. Southwick, Child- Horatio D. Clark hood Interests, Inc.

ham Swedlin, Gund Manu-cturing Company M. Ford, Sifo Company

Charles B. Gainsburgh, Esquire Novelty Company

Lewis H. Glaser, Revell, Inc.

Toy Mfrs. Ass'n

Officers and

**Directors** 

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Game Company, Inc.
Abraham Swedlin, Gund Mannfacturing Company
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Herman G. Fisher, Fisher-Price
Toys, Inc.

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Corporation

Norman A. Saa, Tudor Metal
Products Corporation.

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Toy Mfrs. of U.S. A., Inc.

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Clifford W. Jacobs, Mattel, Inc.
Robert L. Long, Fairchild Variety Products, Inc.



L. John Swedlin



Norman A. Sas

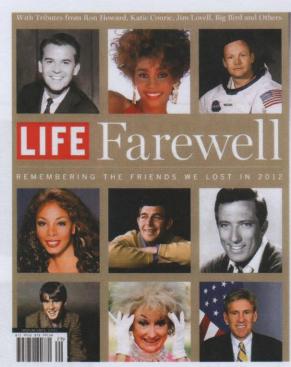


Edwin W. Nelson, Jr.



Jerome M. Fryer

JANUARY, 1964-PLAYTHINGS





### Steve Van Buren

rative of Honduras who had been criphaned as a child and raised by relatives in New Orleans. Van Burnt issen above in 1947) was noticed by exaches at Louisiana State University and sevet on to become one of the best running backs in history. His career statistics with the NFLP Historia. Eagles tell some of the tale, but two particular games tell more. In 1948 the Eagles were to play the Chicago Cardinals for the NFL championeship when a raping blizzard swept in. Van Burnt thought the game would be canceled. But the decided to go just in case. After rides on a trolles, a bus and a subsect, followed by a severible of trudge through knee-deep snow, he arrived at Shike Park, where he sewed the days only toxichown and led the Eagles to their first tild. A year later, in a directing main in L. M. Memorald Collessom, he are few 104 yards as the Eagles beat the Kárns for a second crown. Van Buren was 91 when he died in Penneybania.



### Norman Sas

From left, we see here, in 1971, Norman Anders Sas, NPL Commissioner Pete Boxele and John Waddle of Sears, The object of their affection is a Suped-up version of Electric Football, the tableton game invented by MLT, and Sas back in 1948 that had source in popularity, after Sas signed a partnership deal with NPL Properties in 1957, Sas impressed by a sheating horse-maring top he had seen, figured shakin and quadaria football players would be even more exerting: Living your players, put the ball in the QR's band; flip a switch and watch as the energized metal field consider implem—players stitlening every which way, for about a decade, Electric Football was a winner. Then the "jobed" jumes came out, "Sas lamented to The Waddlengim Part in 1989, "and that was the beginning of the end." Norman Sas was 87 when he died in June in Florida.

# The New York Times - July 12, 2012



Norman Sas, far right, in 1971 with electric football fans, including Pete Ro

# Norman Sas, 87, Inventor of Electric Football

By WILLIAM YARDLEY

Norman Sas, a toy maker who transformed a vibrating sheet of metal tim a thrilling and sometimes and the production of the state of the state